

## Trainer/Network Partner

### Luisa Scalvini



#### Philosophy:

Her heart beats passionately for the uncovering and development of inner resources and skills – and that at every level – from management and sales to young entrants who have only started their careers. Born in Italy, Luisa Scalvini has lived in Germany for more than ten years. “The question that preoccupies me most is how we can become that which we really are.” She regards this as the essence of every training course and individual coaching. Her goal is to support people in this respect, make them aware of their strengths and limitations and to develop new strategies and behaviour patterns in this restricted but highly exciting area of personal identity. Her targeted and highly motivational approach enables participants to open up to new impulses and use the training room as a playground in which to learn and grow, both personally and professionally.

#### Profile:

- Studied at the University of Padua and the Ludwig Maximilian University in Munich, Master of Philosophy and Public Ethics

#### Professional experience:

- Freelance trainer, consultant and coach [scalvini.com](http://scalvini.com)
- Trainer at Commax Consulting GmbH, Grünwald bei München
- Trainer at Stöger & Partner, Munich
- Senior Associate at Heidrick & Struggles Unternehmensberatung GmbH & Co. KG, Munich
- Consultant and project manager at Conargus Executive Search GmbH, Munich

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### Additional qualifications:

- NLP trainer (DVNLP)
- Yoga teacher (Yoga Alliance)
- Basic training in business moderation (dgfMOD)

### Authority on:

- Management training
- Presentation and moderation training
- Motivation training
- Coaching on the job
- Resilience training
- Paraverbal and non-verbal communication
- Team development/training
- Sales coaching and training