

Trainer/Network Partner

Harald Neßwitz



Philosophy:

“Know yourself, become aware of your own potential and develop it.” Harald Neßwitz does not teach his topics – he lives and breathes them. He feels very strongly about enhancing personal success rapidly, effective and on a sustained level while never losing sight of the feelings and needs of participants. His excellent intuition when it comes to identifying that which is really significant allows Harald Neßwitz to determine with speed where there is a need for action among his listeners. His strongly developed perceptiveness also aids him in this respect. The motivational powers he employs to effect change ensure that the impetus is placed wherever participants can most profit from it. After all, there's nothing great about being superior to another person. True greatness is when one feels superior to oneself.

Profile:

- Industrial engineering, Munich: degree in engineering (Dipl.-Ing. FH)

Professional experience:

- Freelance coach, consultant and trainer since 2007
- DaimlerChrysler AG | Sales projects for Management Trainees – Regional Sales
- Elan d.d. Slovenia | Head of Sales and Marketing International
- HTM Deutschland GmbH | Head of Marketing Tyrolia, Penn
- Automotive mechanic apprenticeship
- Member of federal alpine ski training team (Bundeslehrteam Alpin) of the German Ski Association (Deutscher Skiverband – DSV)
- Olympic alpine ski trainer in BSV/ DSV

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Additional qualifications:

- Certified for CultureTransformationTool (CTT) | Richard Barrett
- Mental coach qualification | Thomas Baschab
- Higher Ground Leadership Coach | Lance Secretan
- Certification for extended DISC analyses
- Trainer certificate | European Academy of Leadership and Management
- Business coach qualification | Fresh Academy
- NLP Master and Practitioner | Fresh Academy

Authority on:

- Sales training
- Customer orientation
- Management staff training
- Communication training
- Presentation training
- Team development